

FBM fulfilment & storage

Transparent pick-and-pack and storage pricing for growing online brands. Your rate reduces automatically as monthly order volume grows.

NEW CLIENT OFFER

2 months
storage free

Pick & pack prep

Customer-supplied packaging | standard FBM orders

MONTHLY ORDERS	BASE FEE / ORDER	YOUR SAVING*
1-49	£1.00	-
50-99	£0.95	5%
100-249	£0.90	10%
250-499	£0.85	15%
500+	£0.80	20%

*Versus the £1.00 entry rate. Monthly band applies to all qualifying orders processed that month.

ADDITIONAL UNITS

+ £0.10

for each extra unit in the same order

Example: a three-unit order adds £0.20 to the base order fee.

Storage

Box storage weekly | pallet storage monthly

BOX / LOOSE STORAGE

£0.55 / cubic ft / week

PALLET STORAGE

£10.00 / pallet / month

Clear-cost promise. Carrier postage, packaging materials and non-standard handling are not included in the rates above and will be agreed separately before work begins. Prices exclude VAT.

How your fulfilment bill is calculated

A simple base order fee, a small charge for extra units, and clearly defined storage rates. No storage charge is applied during a new client's first two months.

01**Set the monthly band**

Your total FBM order count for the calendar month determines the base fee applied to each order.

02**Count extra units**

The first unit is included in the base fee. Each additional unit in that order adds £0.10.

03**Add storage**

After the offer, box storage is billed weekly by cubic foot and pallet storage is billed monthly.

Worked examples

Illustrative only; carrier postage and VAT are excluded

SCENARIO	CALCULATION	TOTAL
120 one-unit orders / month	$120 \times £0.90$	£108.00
120 two-unit orders / month	$(120 \times £0.90) + (120 \times £0.10)$	£120.00
One three-unit order at 500+ band	$£0.80 + (2 \times £0.10)$	£1.00
10 cubic ft for four weeks	$10 \times £0.55 \times 4$	£22.00
Two pallets for one month	$2 \times £10.00$	£20.00

Scope & assumptions

STANDARD RATE COVERS

- Standard FBM pick-and-pack preparation
- First unit included in the base order fee
- Customer-supplied standard packaging
- Weekly box or monthly pallet storage allocation

QUOTED SEPARATELY

- Carrier or postage charges
- Packaging materials unless agreed separately
- Oversized, fragile or specialist handling
- Returns, relabelling, kitting or marketplace extras

Ready for a costed fulfilment plan?

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